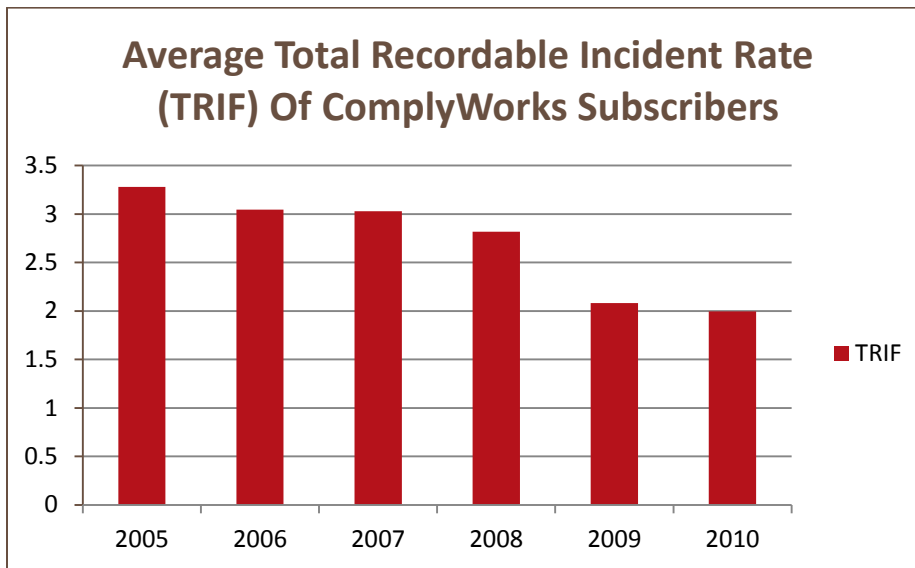




## TRIF Decreases Five Years In A Row



Review of our subscribers' 2010 safety statistics showed that the average total recordable incident rate (TRIF) had dropped for the fifth year in a row, from 3.28 in 2005 to 1.99 in 2010—a decrease of 39%.

## Facts & Figures

Our customers continue to find innovative ways to use the ComplyWorks Management System to improve their contractor and supplier management, increase compliance levels, and implement continuous improvement programs:

- ✓ The ComplyWorks Management System was selected by **33 employing customers** to manage their contractors and suppliers. Another **41 contractors and suppliers** upgraded their subscriptions to include the ComplyWorks Management System.
- ✓ The number of contractors and suppliers being managed by the ComplyWorks Management System grew to over **50,000**—more than a **100% increase**.
- ✓ Employing companies used InformWorks to send over **25,000 bulletins** to contractors and suppliers.
- ✓ More than **33,000** individuals took a CourseWorks online orientation.
- ✓ **600+** contractors and subscribers attended 48 free training webinars.

## Highlights

Average TRIF of ComplyWorks subscribers decreased for fifth year in a row.

ComplyWorks Management System selected by 33 new employing companies to manage contractor and supplier management.

50,000 contractors and suppliers are being managed with the ComplyWorks Management System.

Over 33,000 online orientations taken.

ComplyWorks consolidates position as the leading contractor and supplier management system in two new national and international industries.

ComplyWorks Management System 3.8.2 released.

Established Safety in Schools Foundation to deliver free workplace safety training to students.

ComplyWorks staff grew by 48%.

- ✓ **100%** adoption by employing companies of our Multiple-Level Compliance feature.
- ✓ ComplyWorks specialists performed a total of **39,171 verifications** in which they audited **979,251 individual data elements**.
- ✓ **19,301 alerts** were sent to subscribers to notify them of compliance level changes, upcoming renewal dates and expired certificates.
- ✓ ComplyWorks sent nearly a **quarter million** individual communications to subscribers and employers to ensure their accounts and profiles were up-to-date, and that they knew about important industry and ComplyWorks information.
- ✓ The ComplyWorks Management System became the leading contractor and supplier management system in new industries:
  - The **South African mining** industry.
  - The **Canadian property and facility management** industry.
- ✓ We released **ComplyWorks Management System 3.8.2**, which includes:
  - **Multiple-Level Compliance** capabilities that allow employing companies to apply different compliance requirements to contractors and suppliers based on type, location, service they provide, or any other relevant criteria.
  - Enhancements to **TrackWorks** that extend the ability of users to track a wide variety of assets, including individuals, equipment, vehicles, and contractors and suppliers across their operations.
- ✓ We founded **Safety in Schools** to address the high injury rate of young workers by providing students with free workplace safety courses.
- ✓ To increase the level of service we provide to customers and continue to develop leading contractor and supplier management solutions, our **staff grew by 48%**.
- ✓ Employing companies used **InformWorks** to ensure uninterrupted communication with contractors and suppliers during the Canada Post strike.

## About ComplyWorks

ComplyWorks is a global leader in providing Compliance Management Solutions to help customers streamline contractor and supplier management and supply chain processes. Our solutions automate the collection and monitoring of relevant data for specific job sites and regions, and provide that data to decision makers as actionable intelligence. Over 175 employing companies—from small and mid-size businesses to Fortune 500 and Global 2000 enterprises—in Canada, the United States, Europe and South Africa use ComplyWorks to manage over 50,000 contractors and suppliers. The results are stronger employer/contractor and supplier/employee relationships, better risk mitigation, and improved health, safety, security, environmental, financial and other indicators. ComplyWorks is headquartered in Calgary, Canada.